

# LONDON INTERNATIONAL BUSINESS & FINANCE GROUP

[www.londoninternationalgroup.co.uk](http://www.londoninternationalgroup.co.uk)



BUSINESS PROFILE

2023

THIRD FLOOR 207 REGENT STREET LONDON W1B 3HH UK

[info@londoninternationalgroup.co.uk](mailto:info@londoninternationalgroup.co.uk)

## About our Company

If you are looking for a reliable, credible and willing partner to help you close more deals in commodities, then you need to speak with us at London International Business and Finance Group. Our team only succeeds when you succeed. We have buyers and sellers, including trading platforms as well as end users and suppliers that operate actively within **International Business Finance, Assets** (MTN's, BG's, MT760, and such) **and Financial Management, sales of Crude Oil, Solar Energy, Real Estate, Metals and Minerals Industries.**

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Due Diligence and Integrity are the foundation stones of our business; everything we do is built on those two things. Above all, the two main things we are most proud of, and protect most fiercely, are our panels of buyers and sellers. They choose to work with London International Business and Finance Group because of how we work our credibility, our patience and our transparency. They appreciate the efforts we go to on their behalf and we never take them, or their business, for granted.

London International Business and Finance Group's management and employees are its sole shareholders. This ownership model promotes a long-term outlook and prudent risk management.

We bridge the gap between commodity producers and end-users with a range of services. Take advantage of our vast experience and our professional and reliable approach. Find out more about our benefits, our philosophy and our team of specialists by getting in touch with us.

London International Business and Finance Group offers professional and reliable services in the global commodities sector; each of them tailored to suit your specific circumstances and needs.

The price, procedures and product are vital ingredients in any deal and we work closely with all parties to ensure the common goal is achieved, to close the deal.

London International Business and Finance Group (Company No:10503058) has a satisfied network of clients, based throughout the UK and all over the World. The Company was initially established for the purpose of serving, Financial Management for Business Projects, Productions of crude oil and Energy subject business activities.



To be successful it is essential to focus on exactly what is unique about your business and have a clear understanding of your target market. Having a good business plan is essential when approaching banks and potential funders or investors.

## What we do as Financial Consulting;

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### About Core Banking

In this dynamic environment, banks are at risk of being unable to meet future business needs due to the complexity driven by outdated technology platforms, inappropriate procedures and duplicate business processes.

By simplifying and industrializing their core banking operations, banks can enable a more sustainable business model—and gain three key aspects of high performance:

- Competitive differentiation.
- Simplified products, processes and systems.
- Mastery of execution and delivery.

Core Banking offers a comprehensive collection of solutions and services for the global banking industry. Through more than 50 successful core banking transformations, we have helped our clients grow revenue and rebuild profitability. We look forward to working with you to help reduce risk, accelerate results and achieve long-lasting benefits. Banks renew focus on global growth, the spotlight is on transaction banking. Operational efficiency and new revenue generation are key considerations for an effective transaction banking strategy.

Transaction banking is becoming a strategic business for many larger banks, either regionally or globally. The business model has proved resilient during the financial crisis as a valuable source of liquidity and revenue. However, transactions are commoditizing and both financial institutions and corporate customers are becoming more demanding. Corporations want simpler, more effective and widespread connectivity to the banking system, with access to value-added services, while financial



institutions want scale players as partners to serve their processing, product and geographic needs.

Payments offer solutions in three areas:

- Transaction banking strategy and operating models
- Bank-to-corporate payments connectivity & corporate portals
- Corporate payments and cash management applications

Banks that revitalize their transaction banking capabilities can create competitive differentiation and achieve high performance.

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## Credit Services

Our Credit Services is a recognized market leader providing business process outsourcing services to consumer and commercial lending institutions around the world. Our deep credit domain expertise and large-scale processing capabilities help lift significant pressures on the credit industry from internal operational challenges as well as a number of disruptive external market and regulatory forces.

London International Business and Finance Group has proven, unmatched, end to-end capabilities to help clients transform their operations and position for high performance.

### We can deliver:

- **A full range of credit services.** London International Business and Finance Group provides links for a full suite of market-leading capabilities across technology, consulting and processing. We help clients tackle the challenges in today's credit industry.
- **An industrialized credit processes.** London International Business and Finance Group uses a flexible right-shore model based on lean manufacturing processes that delivers cost efficiency, high quality and a superb customer experience.
- **Deep credit domain expertise.** We work with more than 10 major credit institutions helping to re-engineer processes, optimize workforce strategies implement better technology and streamline operations.



## Payments

Emerging technology and changes in consumer behavior are changing the payments landscape. Accenture Payments helps banks develop new strategies, operating models and capabilities for payments.

In a changing payments landscape, financial institutions must reposition to improve their competitiveness and remain relevant to consumers and corporate customers. They can accomplish this by leveraging technology to sustain the relentless growth in electronic transactions and the proliferating ways to initiate them over digital channels.

Our Payments leverages our deep expertise in banking, robust technology capabilities and outsourcing experience. Our rigorous methodology is underpinned by multi-level architectural models, a vast repository of payment and card processes, and technical and performance expertise.

The service has the experience, resources and capabilities that financial institutions need to execute an effective change journey.

Card payments are becoming an increasingly important part of a financial institution's business. With structural and regulatory shifts, it is one of the few remaining areas for revenue growth.

The support critical card systems for some of the largest global card processors in the world. The Payments is a strong delivery partner that can customize and manage a migration from legacy platform to third-party processor, as well as design and deliver custom and package systems.

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## Capital Markets Offering

Our service helps clients run and transform their front, middle and back-office trading operations. We provide buy-side, sell-side and market infrastructure firms with a full-service offering, including systems integration and technology consulting services, to assist in delivering high performance trading and settlement capabilities across all asset classes. This includes strategy, architecture design, operating model work, process improvement, systems building and trading package integration as well as application management, application outsourcing and business process outsourcing.

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More than 15 years of experience working in the industry has enabled us to build our service links and solutions in strategy, consulting, digital, technology and operations that help our clients with their trading projects around the world

Our service helps asset management firms and service providers focus upon the key challenges of increasing profitability, improving customer engagement and nimbly managing shifting regulations. We draw on our end-to-end transformation capabilities, as well as core strengths in management consulting, technology, analytics and outsourcing to help firms navigate complexity, volatility and cost pressures while creating sustainable competitive advantage.

No industry can escape digital's disruption, especially not wealth management. Today's clients expect a whole new kind of experience that's more informed, more personalized, more transparent; and they want it more quickly than ever before. Firms that rise to the digital challenge capitalize on industry insights, transform their businesses from front to back and strive for operational excellence—and many won't go at it alone.

That's where our service comes in. We leverage our deep industry experience and broad range of capabilities and synergies across our entire firms.



## Contacts & Management Team

### **HEAD OFFICE:**

Third Floor 207 Regent Street London W1B 3HH UK

SWB: 0 844 9911 413 -2-7

T +44 207 9980 057

F +44 207 1181 800

[info@londoninternationalgroup.co.uk](mailto:info@londoninternationalgroup.co.uk) | [www.londoninternationalgroup.co.uk](http://www.londoninternationalgroup.co.uk)

### **Abdullah R Pehlivan**

Director-General

### **LIAISEN OFFICE - BRANCH OFFICE**

Tepe Prime - A Blok /14. - Cankaya, Ankara -TURKEY

Bostanci, Istanbul-TURKEY

[turkey@londoninternationalgroup.co.uk](mailto:turkey@londoninternationalgroup.co.uk)

### **A F Pehlivan**

Representative for Turkey

### **ISTANBUL INTERNATIONAL BUSINESS LAW OFFICE:**

Atasehir, Istanbul-TURKEY

[law\\_office@londoninternationalgroup.co.uk](mailto:law_office@londoninternationalgroup.co.uk)

